

Big Bang Innovation

SuperSales

Empower your sales team to convert every opportunity into solid business





Product Vision



- To develop a mobile based, cloud hosted sales force automation and sales management application, to meet the needs of various segments and verticals.
- To boost productivity and performance of the sales force by cutting down time on wasteful activities like making reports, managing lead follow-ups, making proposals , creating sales orders / invoices , managing collections etc..., giving them maximum time in customer interactions.
- To keep the sales people focused on target achievement by effective monitoring and empowering them with all information on their fingertips to close the sale.



SuperSales Modules



- Distribution / Retailer Management
- Lead Capturing and Effective Follow ups, Funnel Management
- Automatic Daily Sales Plan for Channel visits, lead/cold call followups, meetings
- Beat Route to optimise travel routes and sales planning
- Cold Calling Data Capture and Alerts
- Create and Submit Proposal from your mobile in a minute (from the leads)
- Sales Order creation and pending status
- Purchase Order creation and pending status
- Invoice Creation and Collection
- Daily Sales Report
- Key Account Management
- Sales Target Monitoring / Scoreboard



Key Functionalities for Salesperson



- Distribution/ Retailer / Channel Management covering
 - *Beat plan creation* (upload bulk via excel or individual entry).
 - *Check in and checkout to each outlet/channel partner* with GPS match of sales person mobile with outlet/channel GPS co-ordinates
 - During first visit, to *capture GPS of the outlet* from the app with validation/ approval from admin.
 - Click and upload *geo-tagged and time stamped pictures* of the store/ product display / merchandising of our products and competition
 - *Place sales order* during the channel/outlet visit
 - Update visit report covering outcome, next action etc.
 - Capture product inventory at the outlet/ channel partner
 - Input tertiary sales from the outlet since the last visit.
 - Feedback report from the outlet/ channel partner covering key priority areas of the company.
- Lead/Funnel and Proposal Management
 - Capture all telephonic and field cold calling information.
 - Capture leads in real time, get follow-up reminders.
 - Auto Lead Allocation to a sales person by geography or product.
 - Update lead interactions during meetings, telephonic calls or messaging.
 - Get real time status on every lead and opportunity.
 - Create proposals from lead and email to customer within a minute.
- Sales Management
 - Prepare a sales order or a sales invoice or a purchase order on the go.
 - Manage pending sales orders / purchase orders and collections.
 - See real time sales target vs actual performance achievement.
 - Prepare daily report automatically based on above interactions.
 - View all leads, orders, invoices, collection for any customer for last 24 months.
 - Manage information related to key accounts like org structure, contact details of key persons, buying process , minutes of all meetings.



Application Setup



Launch Screen



New User Sign Up

Login

Company Setup

The background of the slide features a faint, light gray illustration. It consists of several interlocking gears of different sizes, some with internal spokes. A single lightbulb is positioned in the upper center, with its base connected to the gear mechanism. The overall theme suggests a complex system or process.

Distributor / Retailer / Channel Management



Visit Plan/ Beat Route

Upload Beat Plan via excel from backend or create from front end

Add Visit

78.00b/s 52% 11:51

Add Visit

Customer Details

Add New Customer

Absolute Speciality Chemicals

Customer Address

33, world business house, nr. parimal garden, ellish bridge, ahmedabad-380006, Gujarat, India

Person For Contacts

Add New Contact

Jayesh Seth

Product Interested In

Add Product

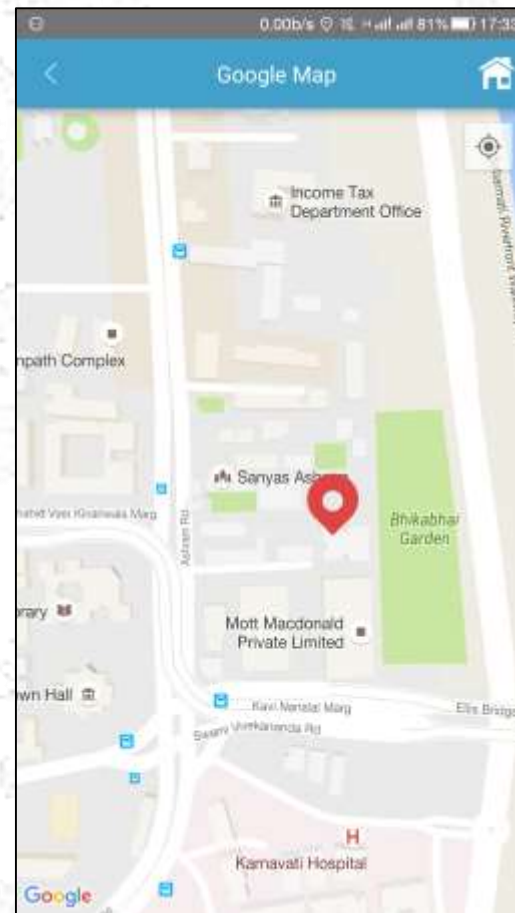
SuperTeam

Quantity

2

SAVE

Select Location



Select Visit Time

178b/s 53% 11:53

Add Visit

Add Product

SuperTeam

Quantity

2

Budget

200

Meeting Time

06-10-2016

7:00 PM

Description

Visit for gathering client requirement.

SAVE

Assign Visit

108b/s 97% 12:54

Add Visit

Budget

200

Select User

Cinthiya Mary

kamlesh Mali

Hitesh Shah

Avani Jain

CANCEL OK

Select User to Assign

Assigned To: Not assigned yet

SAVE



Channel Visit Check In/Out



Address Approval

Daily Sales Plan

Check In

For first visit to channel

Check Out

Sales Plan

Lead Collection **Visit** Cold Call

Visit No: 288
Customer: Wagh Bakri Group
Contact: Vikas Soni
Next Action: Meeting
21-03-2017 06:40 PM
Description: Visit

Visit No: 277
Customer: Aegis Infoware Pvt Ltd
Contact: Samkit Shah
Next Action: Meeting
21-03-2017 06:36 PM
Description: Meet

Visit No: 293
Customer: Sundek international
Contact: Digant Raval
Next Action: Meeting
21-03-2017 05:50 PM
Description: Demo

Visit No: 280
Customer: Sayona Group
Contact: Mr. Jaimin Bhal
Next Action: Meeting

21-03-2017

Visit No. 293

20 Feb
Customer: Sundek international
Address: 204, Lalita complex, Rasala marg navrangpura, Ahmadabad-380009, Gujarat, India
Contact No: [9909929318](tel:9909929318)

Digant Raval **Meeting Time**
[9909929318](tel:9909929318) 20-02-2017, 05:50 PM

Description: Demo

Assigned To: Hitesh Shah

Checkin request send successfully!

CHECK-IN CHECK-OUT

VISIT

Planned Unplanned **Approval**

Visit Check-IN
Approval for visit no. 293, Checkin by Hitesh Shah for Sundek international at 11, Chinar Bungalows, Prahlad Nagar, Ahmedabad, Gujarat 380015, India
22-03-2017 04:54 PM

Visit Check-IN
Approval
Approval for visit no. 293, Checkin by Hitesh Shah for Sundek international at 11, Chinar Bungalows, Prahlad Nagar, Ahmedabad, Gujarat 380015, India
21-03-2017 05:30 PM

REJECT APPROVE

Visit Check-IN
Approval for visit no. 294, Checkin by Durgesh Kumar Pandey for Tata indicom kalkaji at 76-79, Veer Savarkar Marg, Block C, Lajpat Nagar II, Lajpat Nagar, New Delhi, Delhi 110024, India
21-02-2017 06:13 PM

Visit Check-IN
Approval for visit no. 295, Checkin by Hitesh Shah for Sundek international at 1, Navrangpura Cross Rd, Mithakhali, Navrangpura, Ahmedabad, Gujarat 380009, India
20-02-2017 05:48 PM

Visit No. 293

20 Feb
Customer: Sundek international
Address: 204, Lalita complex, Rasala marg navrangpura, Ahmadabad-380009, Gujarat, India
Contact No: [9909929318](tel:9909929318)

Digant Raval **Meeting Time**
[9909929318](tel:9909929318) 20-02-2017, 05:50 PM

Description: Demo

Assigned To: Hitesh Shah

Hitesh Shah 20-02-2017
Check-IN Time: 05:48 PM
Check-OUT Time: 05:48 PM

Hitesh Shah 22-03-2017
Check-IN Time: 04:14 PM
Check-OUT Time:

CheckOut Successfully!

CHECK-IN CHECK-OUT



Update Channel Stock

Visit Options

Visit No. 293

20 Feb

Customer
Sundek international
Address: 204, Lalita complex, Navrangpura, Ahmadabad, India
Contact No: [9909929318](tel:9909929318)

Digant Raval
[9909929318](tel:9909929318)

Description
Demo

Assigned To: Hitesh Shah

Options:

- Edit Visit
- Update Visit Status
- Reassign Visit
- Close Visit
- Create Sales Order
- Add Tertiary
- Update Stock
- Add Picture
- View Picture
- View Tertiary
- View Stock
- Feedback

CHECK-IN **CHECK-OUT**

Update Stock

Update Stock

Visit No: 293

Add Product

Inspiron 15
Quantity: 250

SuperShop
Quantity: 350

SuperTeam
Quantity: 200

SuperSales
Quantity: 250

UPDATE STOCK

Notification

Visit No. 293

20 Feb

Customer
Sundek international
Address: 204, Lalita complex, Rasala marg, Navrangpura, Ahmadabad-380009, Gujarat, India
Contact No: [9909929318](tel:9909929318)

Digant Raval
[9909929318](tel:9909929318)

Description
Demo

Assigned To: Hitesh Shah

Meeting Time
20-02-2017, 05:50 PM

Stock updated successfully!

CHECK-IN **CHECK-OUT**

View Stock

View Stock

21-03-2017

Product
Inspiron 15
Quantity
250
Updated By: Avani Jain

21-03-2017

Product
SuperShop
Quantity
350
Updated By: Avani Jain

21-03-2017

Product
SuperTeam
Quantity
9800
Updated By: Avani Jain

21-03-2017

Product
SuperSales
Quantity
5800
Updated By: Avani Jain



Update Tertiary Sales



Visit Options

Visit No. 20 Feb

Customer
Sundek International
Address: 204, Lalita complex, Navrangpura, Ahmedabad, India
Contact No: [9909929318](tel:9909929318)

Digant Raval
[9909929318](tel:9909929318)

Description
Demo

Assigned To: Hitesh Shah

Actions:

- Edit Visit
- Update Visit Status
- Reassign Visit
- Close Visit
- Create Sales Order
- Add Tertiary
- Update Stock
- Add Picture
- View Picture
- View Tertiary
- View Stock
- Feedback

CHECK-IN **CHECK-OUT**

Add Tertiary (for period since last visit)

Add Tertiary

Visit No: 293

Start Date
13-03-2017

End Date
21-03-2017

Add Product

SuperSales
Quantity: 3

Pavilion 630
Quantity: 3

SAVE

View Tertiary

View Tertiary

End Date: 21-03-2017

Product	Quantity
SuperSales	3
Pavilion 630	3

Added By: Avani Jain

21-03-2017 04:34 PM

Start Date: 01-03-2017
End Date: 15-03-2017

Product	Quantity
Pavilion 630	35
SuperSales	15

Added By: Avani Jain

21-03-2017 04:35 PM

Start Date: 01-02-2017
End Date: 10-02-2017

Product	Quantity
Inspiron 15	30
Pavilion 630	158

Added By: Avani Jain

21-03-2017 04:36 PM

Start Date: 11-02-2017
End Date: 11-03-2017

Product	Quantity
Pavilion 630	80
SuperSales	50

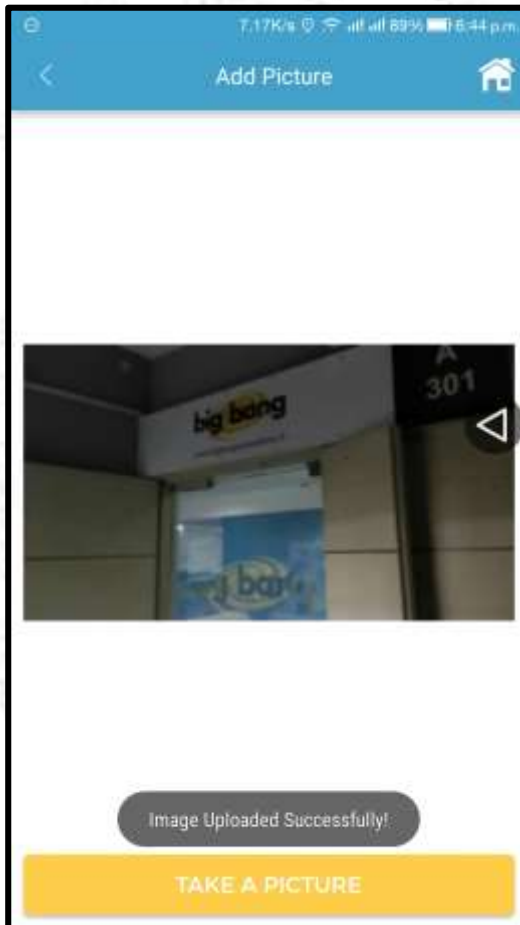
Added By: Hitesh Shah



Geo Tagged Channel Pics



Add Picture



View Picture



Time Stamp/ lat-long and address of the picture





Visit Status Report



Visit Menu

Visit No. 20 Feb

Customer: Sundek international

Address: 204, Lalita Comp, Navrangpura, Ahmadabad, India

Contact No: 9909929318

Digant Raval

9909929318

Description: Demo

Assigned To: Hitesh Shah

Hitesh Shah

Check-IN Time: 05:48 PM

Check-OUT Time: 05:48 PM

Hitesh Shah

Check-IN Time: 04:14 PM

Check-OUT Time: 04:29 PM

CHECK-IN

CHECK-OUT

Type and Time of Visit

VISIT NO. 293

UPDATE VISIT STATUS

Interaction Type

Contact Person

Add New Contact

Digant Raval

INTERACTION TIME

22-03-2017

05:45 PM

Customer Outcome

Customer Placed Order

NEXT ACTION IF ANY

Description

Next Action Details

VISIT NO. 293

UPDATE VISIT STATUS

Interaction Type

Contact Person

Digant Raval

INTERACTION TIME

22-03-2017

05:45 PM

Customer Outcome

Customer Placed Order

NEXT ACTION IF ANY

Description

Visit Outcome

VISIT NO. 293

UPDATE VISIT STATUS

Interaction Type

Contact Person

Digant Raval

INTERACTION TIME

22-03-2017

05:45 PM

Customer Outcome

Customer Placed Order

NEXT ACTION IF ANY

Description



Trade Feedback



Visit Options

1.95K/s 99% 4:29 p.m.

< Visit No. Edit Visit

20 Feb

Customer
Sundek innternational
Address: 204, lalita complex, navrangpura, Ahmadabad, India
Contact No: [9909929318](tel:9909929318)

Digant Raval
[9909929318](tel:9909929318)

Description
Demo

Assigned To: Hitesh Shah

- Update Visit Status
- Reassign Visit
- Close Visit
- Create Sales Order
- Add Tertiary
- Update Stock
- Add Picture
- View Picture
- View Tertiary
- View Stock
- Feedback

CHECK-IN CHECK-OUT

Feedback Questionnaire

75.00% 97% 4:38 p.m.

< Feedback

Feedback 1: Is store aware of scheme

☒ Yes
☐ No
☐ Not Sure

SAVE & NEXT

21.00% 97% 4:39 p.m.

< Feedback

Feedback 4: Has poster been put up

☐ Yes
☐ No
☒ Not Sure

SUBMIT

75.00% 97% 4:39 p.m.

< Visit No. 293

20 Feb

Customer
Sundek innternational
Address: 204, lalita complex, Rasala marg, navrangpura, Ahmadabad-380009, Gujarat, India
Contact No: [9909929318](tel:9909929318)

Digant Raval
[9909929318](tel:9909929318)

Meeting Time
20-02-2017, 05:50 PM

Description
Demo

Assigned To: Hitesh Shah

Feedback submitted successfully

CHECK-IN CHECK-OUT

The background of the slide features a faint, light gray illustration. It depicts a complex system of interlocking gears of various sizes. A single lightbulb is positioned in the upper center, and a magnifying glass is located in the upper right corner. The overall theme suggests a focus on engineering, innovation, and detailed management processes.

Lead and Proposal Management



Cold Calling

- Capture all data related to cold calling done by team, telephonic or field.

Add Option

Interaction Type

Follow-up

Detailed list

Name	Product Category	Date
Arun Trivedi	Computer & Accessories	19-04-2016
Asuthosh	Home Appliances	19-04-2016
Panthor Pvt Ltd	Home Appliances	18-04-2016
Raju patnayak	Computer & Accessories	19-04-2016
Vijay pathak	Home Appliances	19-04-2016
Virendra	Home Appliances	19-04-2016



Lead Creation



Add Options

Daily Report

Leads Assigned Lead Lead Status

Cold Call

Invoice

Purchase Order

Sales Order

Proposal

Lead

Suresh Agrawal Select User

Add Lead

Add Lead

1st 2nd 3rd

LEAD TYPE

HOT WARM COLD

Customer Details

Add New Customer

Soinco technology

Customer Address

A122, Anandnagar Rd, Prahlad Nagar, Ahmedabad-380015, Gujarat, India

Person For Contacts

QUICK SAVE SAVE & NEXT

Lead Next Action

Add Lead

1st 2nd 3rd

NEXT ACTION DETAILS

19-04-2016

10:00 AM

Order Expected By 25-04-2016

Action Needed to Close Order

SAVE & NEXT

Customer Interaction

Add Lead

1st 2nd 3rd

CUSTOMER LIKING TOWARDS US

Very Poor Excellent

REMINDER IF ANY NO

Customer Asked For Proposal YES

Proposal Submitted NO

Any Remarks

Select User to Assign

Assigned To: Sagar(SE) Patil

SAVE



Funnel Management



- To capture all interactions with customer and get updated lead status , get lead follow ups & Reminders.

User Allocation

Edit Lead

Select User

Ajay Patel ☐

Mangal Gandhi ☐

Rakesh Singh ☐

Romil Roy ☐

Sagar Patil ☒

Suresh Agrawal ☐

CANCEL OK

SAVE

Lead Filter/ Sort

LEAD

Hot to Cold

Order Expected Date

Sort By ID

Sort By Customer

Sort By Next Action Date

Raju patel
Lead No : 6
18-04-2016

Raju patel
Lead No : 5
18-04-2016

Soinco technology
Lead No : 4
18-04-2016

Sagar Shop
Lead No : 3
16-04-2016

19-04-2016

17-04-2016

Lead Update/Action

Edit Lead

Update Lead Status

Reassign Lead

Create Proposal

Create Sales Order

Customer Name
Soinco technology

Customer Orientation
Good

Lead Source
Cold Calling

USB key board- UK1
12 Nos. INR 1200.0

Sony Braviya 40"
10 Nos. INR 100000.0

Order Expected Date
25-04-2016

Next Action Date
19-04-2016

Sonic Shah
9811324587

Assigned To: Sagar Patil

Interaction Outcome

LEAD NO. 4

Contact Person

Select Outcome

Order Finalized, PO Received

Postpone Decision

Order Finalized, PO to be sent by mail/post

Cancelled decision to buy

Will take some time to decide

Order Lost

Any Remarks



Create a Proposal



- Creating a proposal from lead will need you to only input discount %, rest of information comes automatically from the lead data entered.

Add Options

Daily Report

Cold Calls Leads Assigned Lead

Cold Call

Invoice

Purchase Order

Sales Order

Proposal

Lead

Suresh Agrawal Select User

Add Proposal

Add Proposal

DIRECT PROPOSAL?

ID: 11, Royal Barot

ID: 9, Sagar Shop

ID: 7, Smartshop Corporations

ID: 5, Raju patel

ID: 4, Soinco technology

ID: 3, Sagar Shop

NO

Add Product Details

Add Proposal

DIRECT PROPOSAL?

ID: 2, Big bang innovations

Add Product Details

Sony Music system

Price

10000.0

Quantity

10

Discount

0.0 %

Product Amount 100000.00

Discount 0.00

Total Amount 100000.00

VAT @14.0% 14000.00

Tax Calculations

Add Proposal

Discount 0.0

Total Amount 12600.00

VAT @14.0% 1764.00

VAT Additional Tax @2.0% 252.00

VAT Surcharges @2.0% 40.32

Product Net Amount 14656.32

Gross Amount 14772.64

Local Tax 7.0

Local Tax Amount 1034.08

Net Amount 15806.72

Description

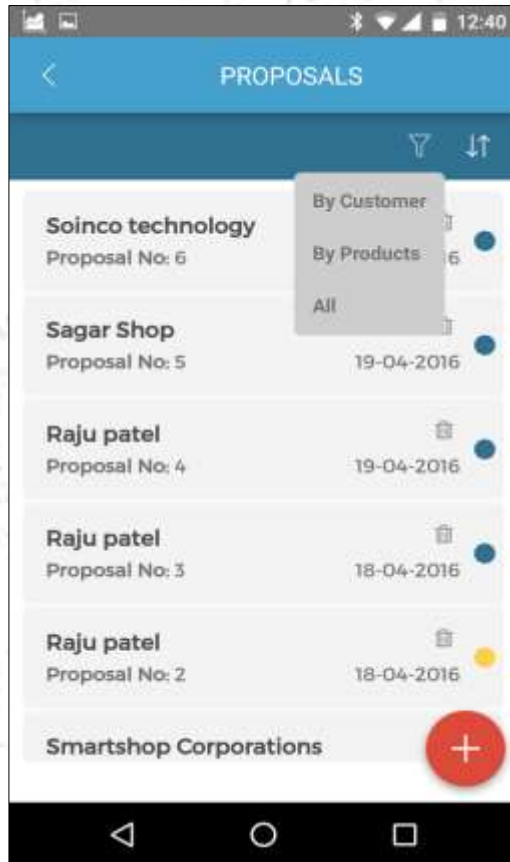
SAVE



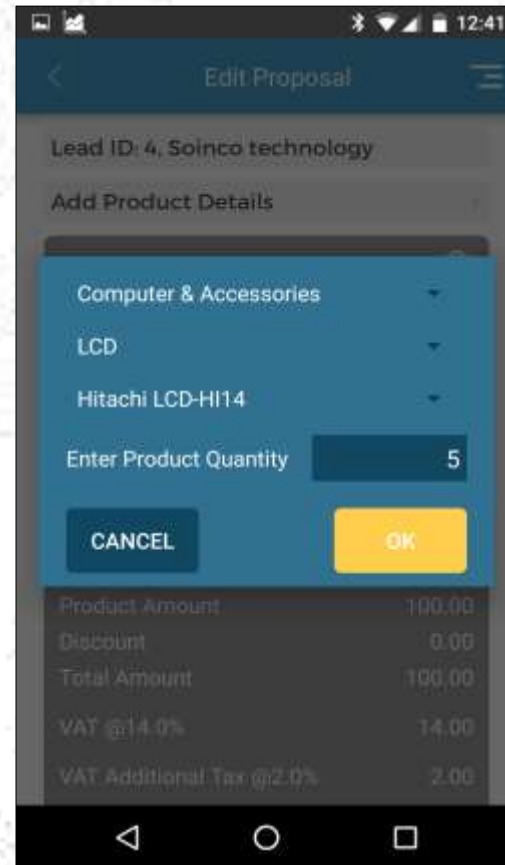
Proposal Management



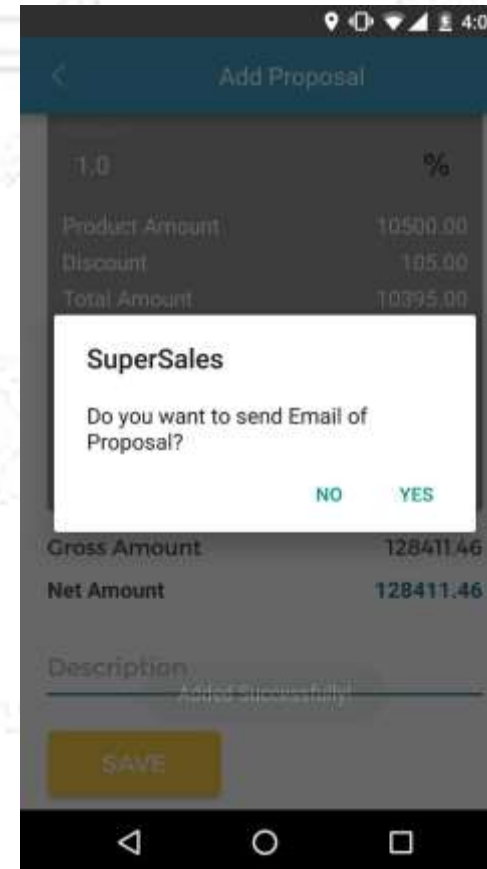
Filter Option



Edit Proposal



Email Proposal



Proposal PDF



The background of the slide features a faint, light gray illustration. It depicts a complex system of interlocking gears of various sizes, suggesting a mechanical or industrial process. In the center of the composition, a lightbulb is shown, symbolizing an idea or innovation. The overall aesthetic is clean and professional, with a focus on the central text.

Orders and Sales Management



Create a Sales Order

- Creating a sales order from Lead or Proposal needs you to just enter the price and quantity , rest is auto filled.

Sales Order

Sales Order from Proposal

Sales Order from Lead

Direct Sales Order



Sales Order Management



- Track the fulfilment status of your pending orders.

Calculation

Product Net Amount	14656.32
Gross Amount	14772.64
Local Tax	7.0
Local Tax Amount	1034.08
Net Amount	15806.72
Delivery Days	1
Description	All product tested
Terms Conditions	

SAVE

Edit Sales Order

Proposal No: 3. Raju Patel

- Home Appliances
- Washing machine
- Lg washing machine-LG06

Enter Product Quantity: 1

Product Amount	10000.00
Discount	0.00
Total Amount	10000.00

Dispatch Option

Sales Order No. 4

Product: Sony Music system

Dispatched Qty: 1

Total Qty: 1

Sony Music system 19-04-2016

Qty: 1

Notification

5:44 PM
Wednesday, May 25

SuperSales
Sales Order No. 11 has been deleted by SureshAgrawal

Big bang innovations
Sales Order No: 10 25-05-2016

Panthor Pvt Ltd
Sales Order No: 9 25-05-2016

Panthor Pvt Ltd
Sales Order No: 8 20-05-2016

Raju Patel
Sales Order No: 7 19-04-2016



Create a Purchase Order



Add Options

Daily Report

Cold Calls Leads Assigned Lead

Cold Call

Invoice

Purchase Order

Sales Order

Proposal

Lead

Suresh Agrawal Select User

Add Item & Rates

Add Purchase Order

ID: 4, Raju patel

Sony Music system

Price

10000.0

Select Vendor

Quantity

1

Discount

0.0 %

Product Amount	10000.00
Discount	0.00
Total Amount	10000.00
VAT @14.0%	1400.00
VAT Additional Tax @2.0%	200.00

Tax Calculations

Add Purchase Order

VAT Surcharges @2.0%

32.00

Product Net Amount

11632.00

Gross Amount

11632.00

Octrol

Local Tax

7.0

Local Tax Amount

814.24

Net Amount

12446.24

Description

all product tested

TnC

Terms Conditions

SAVE

Send Email

Add Purchase Order

0.0 %

Product Amount

12600.00

Discount

0.00

Total Amount

12600.00

SuperSales

Do you want send Email of purchase order?

NO YES

Terms Conditions

Added Successfully!

SAVE



Purchase Order Management



List of PO- Filter / Sort

PURCHASE ORDERS

By Vendor
ASC Purchase Order No
DESC Purchase Order No
By Purchase Order Created

Rishi
PO No: 6
Manage

Rocky
PO No: 5
25-05-2016
Manage Received Item

Mohan
PO No: 4
19-04-2016
Manage Received Item

Mohan
PO No: 3
19-04-2016
Manage Received Item

Material Received against PO

Received Item

Add Received

Purchase Order No. 4

Product TVS keyboard-TK01

Received Qty 0

Total Qty 500

Add Received Item

Add Received Item

Purchase Order No 4

TVS keyboard-TK01 Remaining:500

Qty 4

Reference No
ADI-TK01

SAVE

List of Added Item

Received Item

Add Received

Purchase Order No. 4

Product TVS keyboard-TK01

Received Qty 4

Total Qty 500

TVS keyboard-TK01 19-04-2016
Qty: 4



Create Invoice



- Create Invoice directly from Sales Order, Proposal or Lead so that data will be auto filled , need minimal entry.

Add Options

Add Invoice

Tax Calculation

E-mail Invoice



Collection Management



- Update payment received against the invoice, get outstanding statement by customer, salesperson.

Add Payment Received

INVOICES

Raju patel
Invoice No: 11
[Add Payment Received](#)

Big bang innovations
Invoice No: 10
19-04-2016
[Add Payment Received](#)

Big bang innovations
Invoice No: 9
19-04-2016
[Add Payment Received](#)

Soinco technology
Invoice No: 8
19-04-2016
[Add Payment Received](#)

Select Mode of Payment

Add Payment Received

Invoice No: 11
Customer Name: Raju patel
Total Amount: INR 24892.48

Select Payment Mode

Cheque
Cash
Draft
NEFT

19-04-2016

[SAVE](#)

Payment History

Payment History

[Add Payment](#)

Invoice No: 11
Customer Name: Raju patel
Total Amount: INR 24892.48
Net Amount Paid: INR 24000.00
Pending Amount: INR 892.48

INR 24000.00 19-04-2016
By Cash

Invoice Payment Updated Successfully!

Collection Follow-up

Sales Plan

[Lead Follow-Up](#) [Collection Follow-Up](#)

Invoice No: 1
Customer: Smartshop Corporations
Total Payment: 3970.35
Payment Received: 0.0

Invoice No: 2
Customer: Big bang innovations
Total Payment: 24892.48
Payment Received: 0.0

Invoice No: 3
Customer: Big bang innovations
Total Payment: 871236.8
Payment Received: 871236.0

Invoice No: 9
Customer: Big bang innovations
Total Payment: 12446.24
Payment Received: 0.0

Invoice No: 10
Customer: Big bang innovations
Total Payment: 186693.6



Sales Target

- Sales target will be created accordingly view achievement.

Create Sales Target

Add Sales Target

Set Timeframe

Daily

18-04-2016

Recurring YES

VALUE BASE QUANTITY BASE

100000

1000

Add Sub-Category

Computer & Accessories - LCD

Select User

Mangal(MG) Gandhi

Select User

19-04-2016

Select User

☐ Ajay(AD) Patel

☒ Mangal(MG) Gandhi

☐ Rakesh(MG) Singh

☐ Sagar(SE) Patil

☐ Romil(SE) Roy

CANCEL OK

SAVE

Achievement

ACHIEVEMENTS

Target Value	100000.00
Start Date	19-04-2016
End Date	19-04-2016

Mangal(MG) Total: 150000

LCD Value 150000

View User Achievements

ACHIEVEMENTS

Target Quantity	1.00
Start Date	01-04-2016
End Date	30-04-2016

Mangal(MG) Total: 15

LCD Quantity 15

Rakesh(MG) Total: 0

Sagar(SE) Total: 0

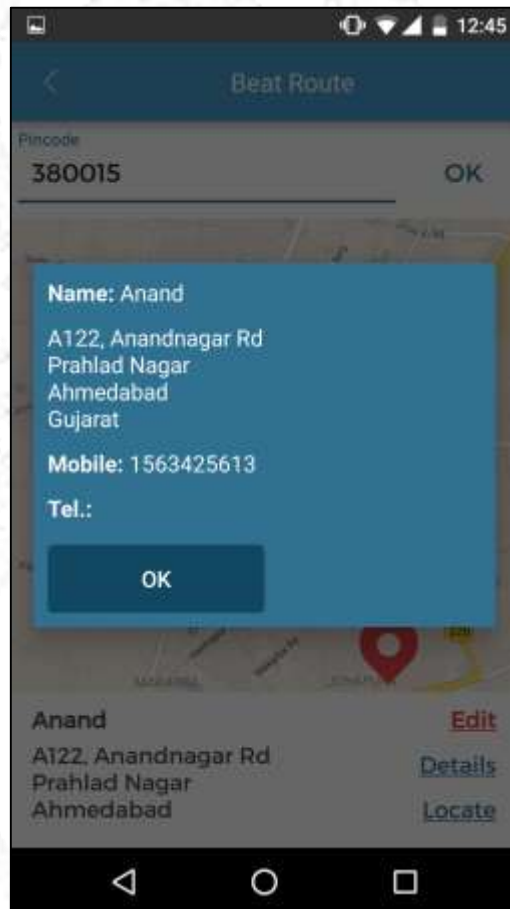


Beat Route Plan

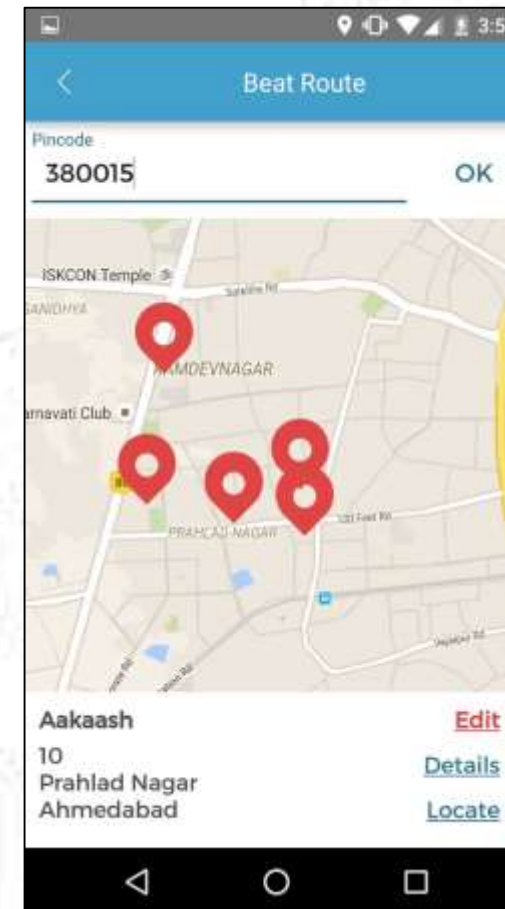


- Get a list of your active leads or your customer base for a given pin code, plot it on Google Maps for planning your route.

Customer Detail



Select Pin code





Key Account Management



Add Key Account

Key Information

Select Meeting Tyoe

Update Meeting



Expense Claims on the go



Add Expense

Expense

Start Date
01-08-2016

End Date
31-08-2016

Expense Head

Expense Type
Mobile

Requested Amount
664

Bill Number
B-002

SAVE

Expense Type

Expense

Expense Type

Select Expense Type

Mobile

Internet

Food

Hotel

Travel

Others

Requested Amount

SAVE

Expense Details

Expense

Expense Type
Mobile

Requested Amount
664

Bill Number
B-002

Add Attachment

Total Expense

Requested Amount 664.00

Approved Amount 0.0

Requester Comment
Mobile data recharge done for company use.

SAVE

Notification Approval/Rejection

Notifications

Hitesh Shah
Expense Request
From: 01-09-2016 To: 15-09-2016
Amount Requested: 664.00
ACCEPT REJECT

Cold Calling
Kamlesh Mali has updated ColdCall NO. 655

Cold Calling
Kamlesh Mali has created ColdCall NO. 655

Cold Calling
Kamlesh Mali has updated ColdCall NO. 654

Cold Calling
Kamlesh Mali has created ColdCall NO. 654

Cold Calling
Hitesh Shah has updated ColdCall NO. 653

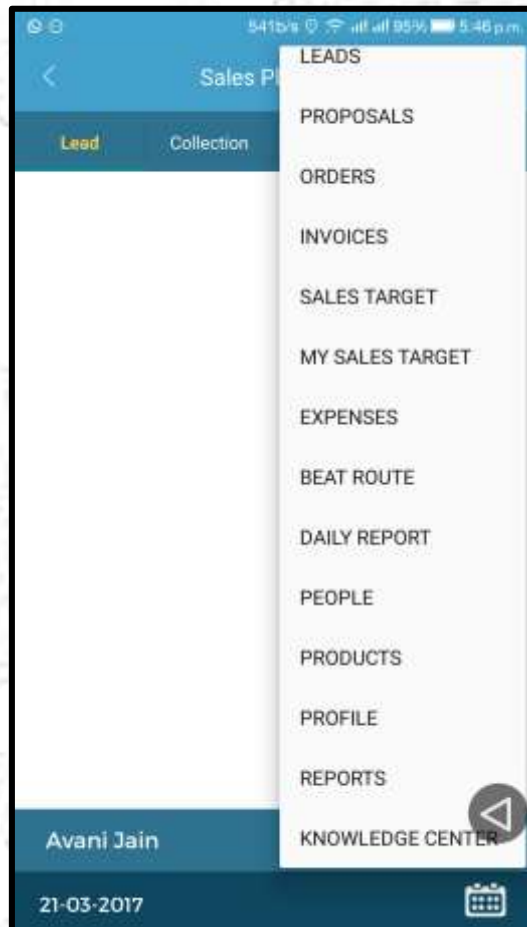
Cold Calling



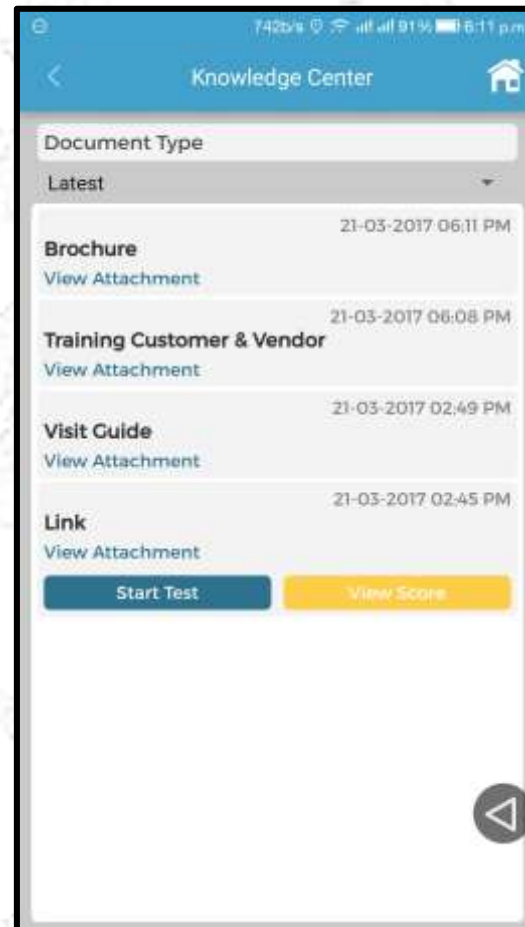
Knowledge Center



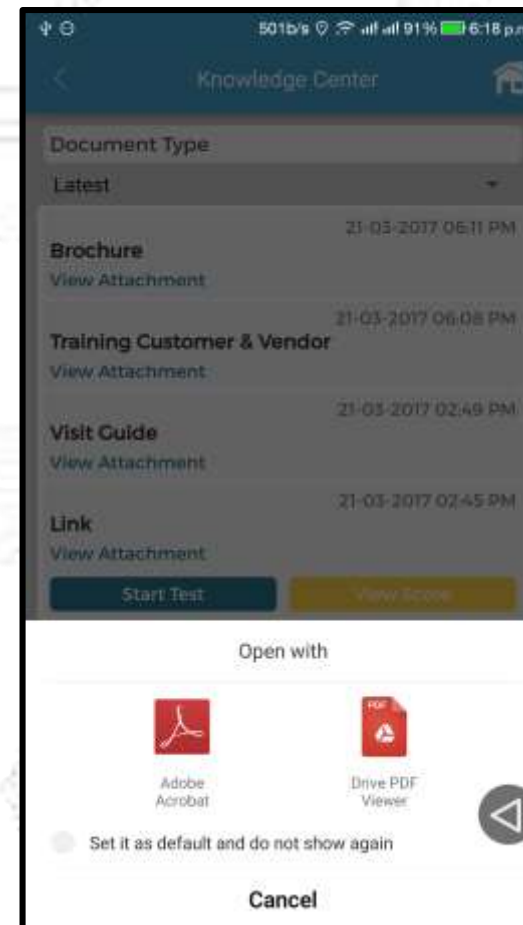
Knowledge Center



List of Document Category



View Attachment



View Document

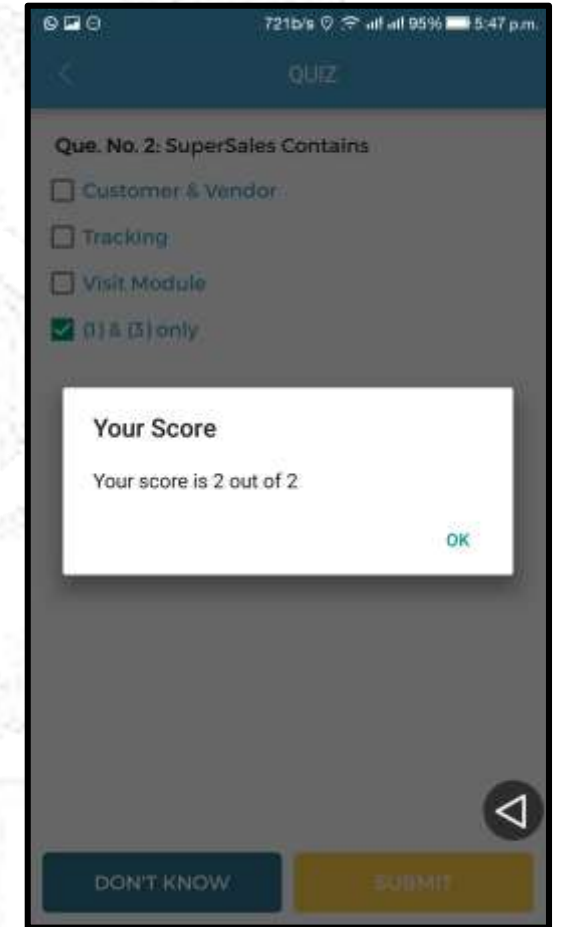
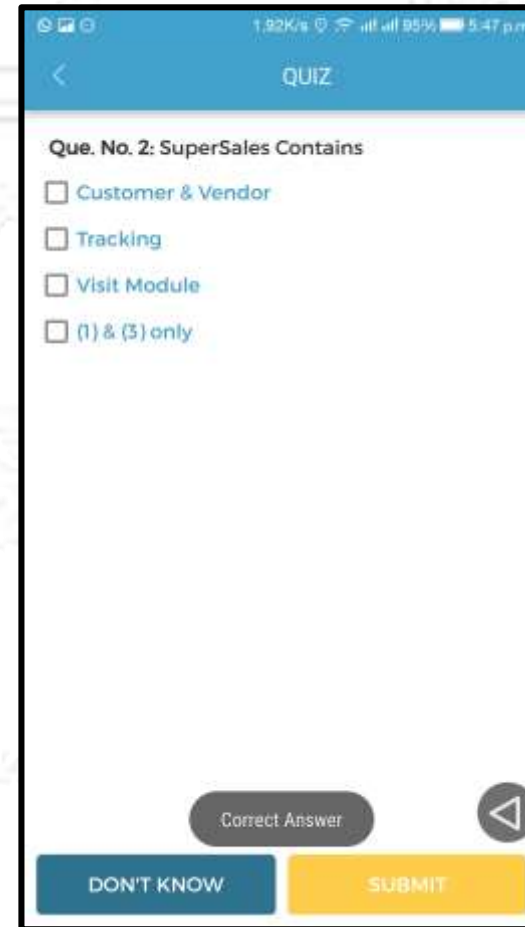
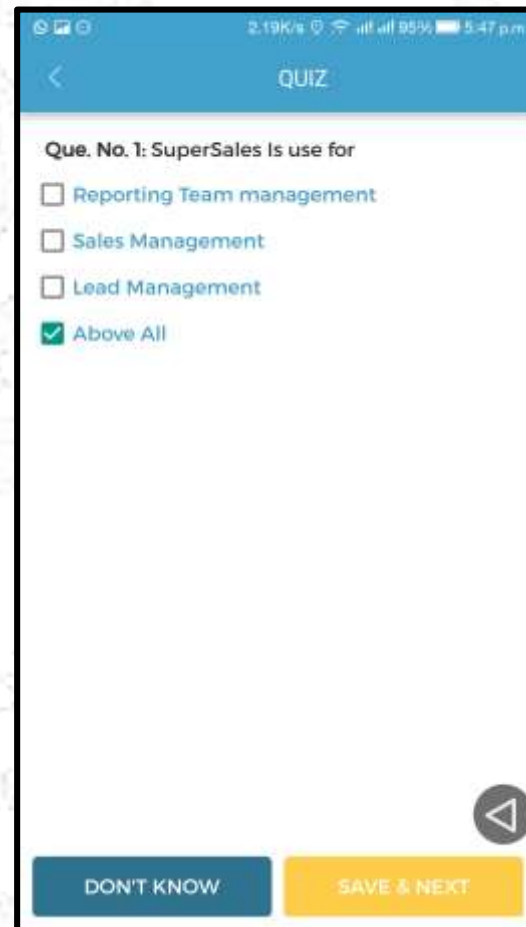
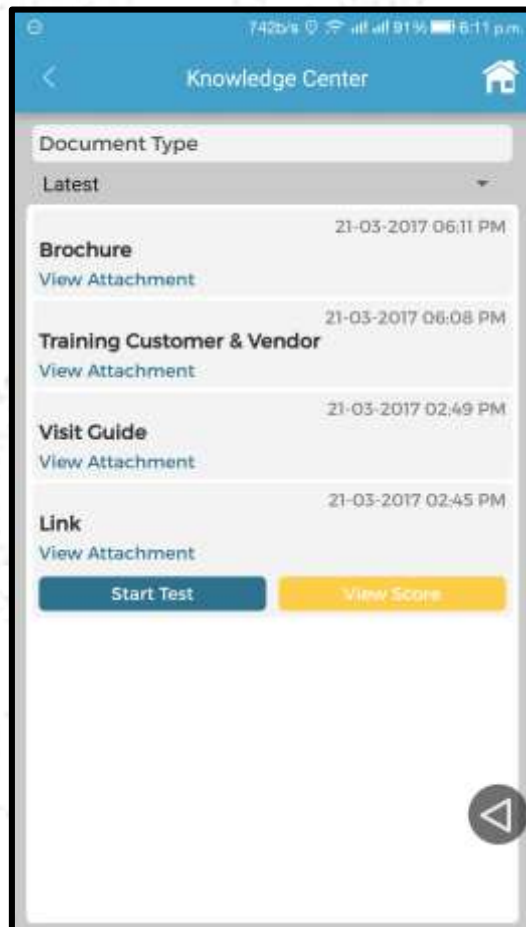




Knowledge Center



➤ Start Quiz & View Score



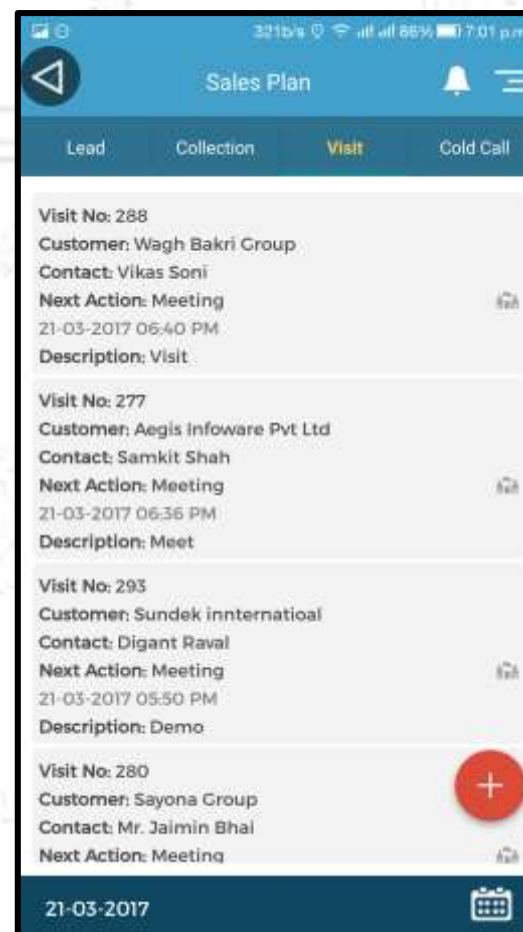
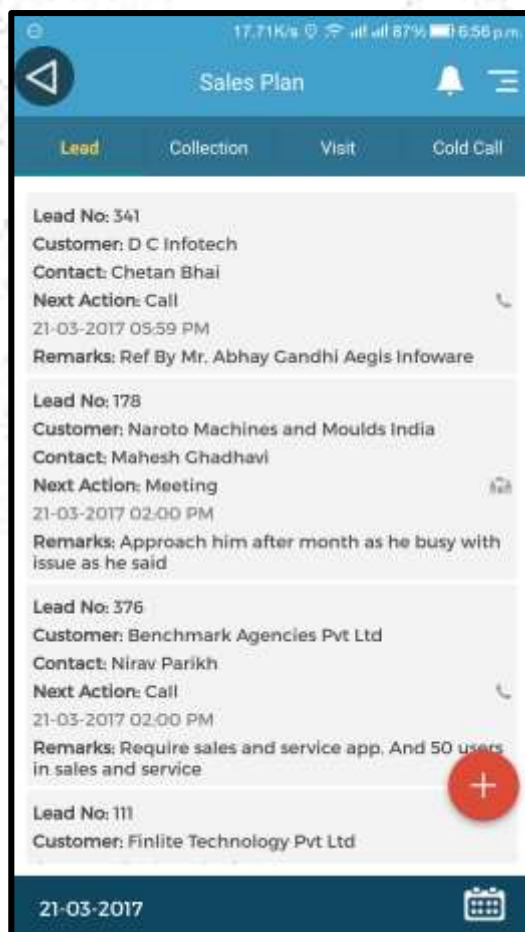
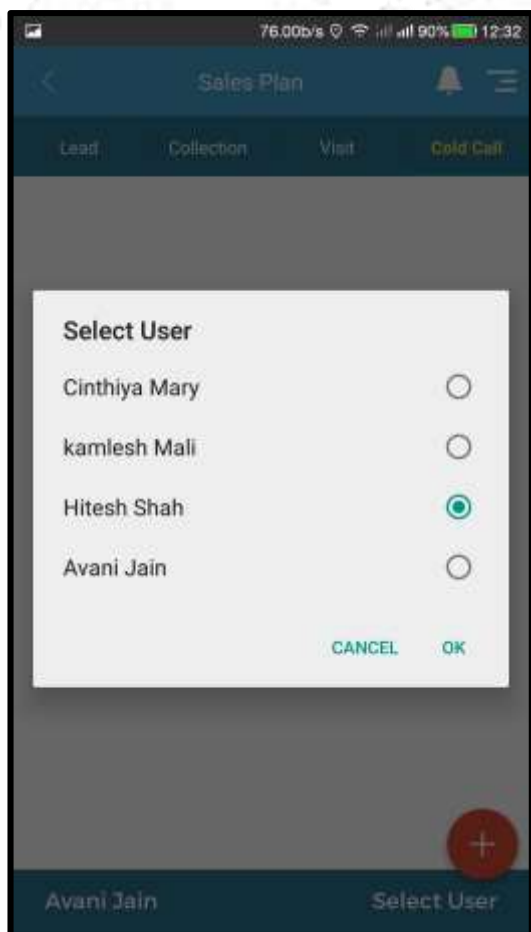


Daily Sales Plan



Get Reminders of Lead Followups, Channel Visits planned and Meetings for the day

Select User



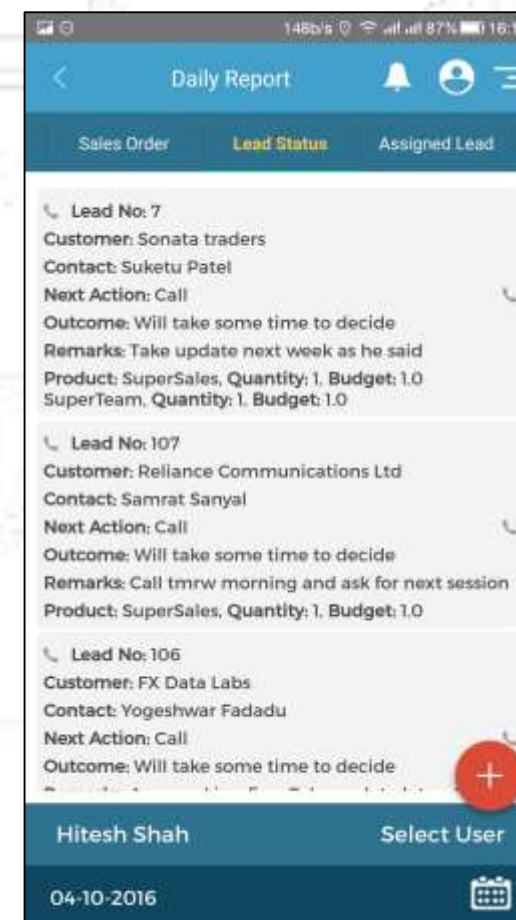
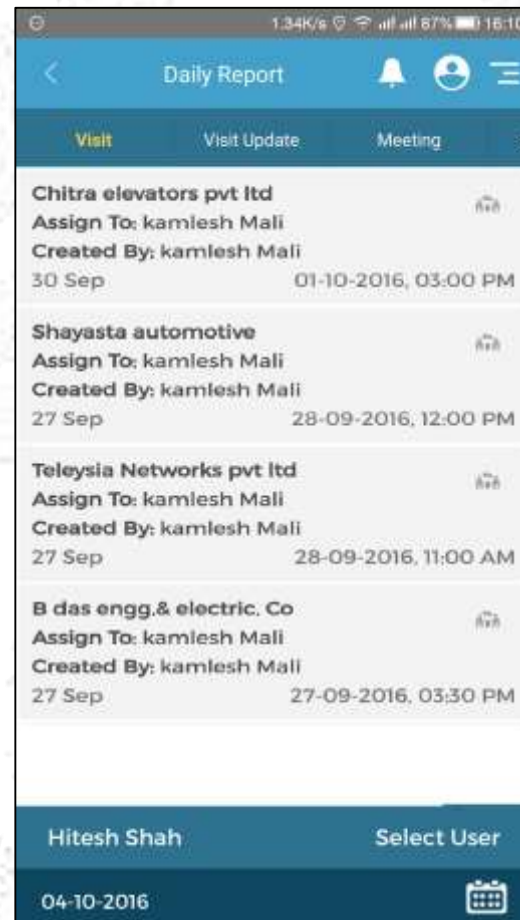
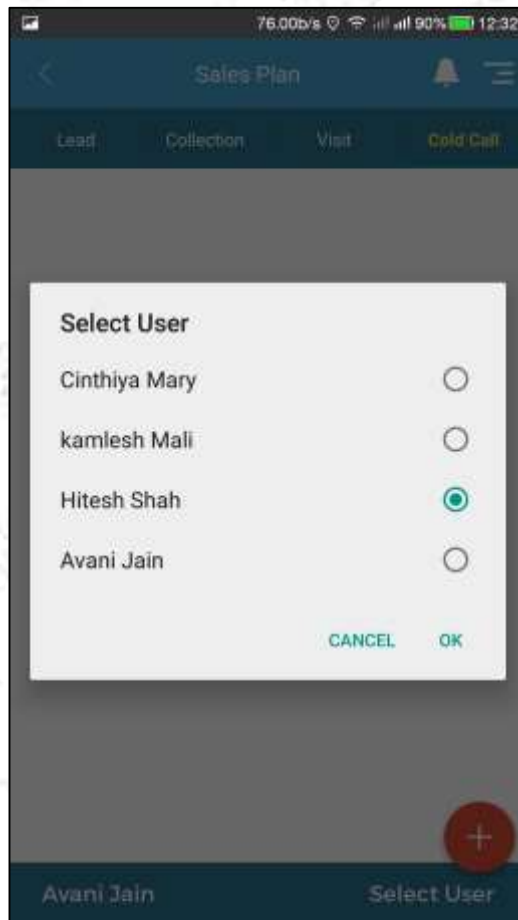


Daily Report



- Daily Report generated for Sales people for Visit, Visit Updates, Meeting, assigned Leads ,Cold Calling Follow-up, Lead Follow-up and Lead Status updates, Sales Orders received.

Select User





Thanking You

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